

## TUITION-

- In addition to lessons, yearly tuition includes a camp workshop each semester, several performance events, practice support through Practice Space as well as core music needed throughout the year! Yearly tuition is divided into 2 five-month semesters (*Fall: August-December; Spring: January-May*) with different payment options listed on the registration form. **Once a semester has begun, students registered, are financially committed for the full semester regardless of payment option chosen.**
- Tuition is based on enrollment, not attendance reserving your child's exclusive lesson time throughout the piano year, whether they attend lessons or not. (*I cannot teach another student when a student misses a lesson without replacing the student altogether.*)
- Tuition does not change regardless of the actual number of lessons per month. (*See yearly calendar*) This policy covers both semesters for the school year. If students begin in the fall semester, re-registration in the spring is not necessary. It will be assumed that both fall and spring semesters will be taken unless I receive your one-month notice before the fall semester ends.
- Re-registration for the following year is done every spring and due by mid-April (*exact date will be given at that time*). To hold your spot for the fall, each student must re-register and pay any fees due by the deadlines given.
- Tuition is due by the 1st of each month. There is a **3-day grace period** to pay tuition without penalty. A \$20.00 per student late fee will be added to your invoice after the grace period. If full payment, including the late fee, is not received by the 7th of the month, lessons will be suspended. If late with tuition payments more than twice, you will be asked to pay the full semester's tuition balance to continue. There is a \$35.00 fee for bounced checks/funds. Payment must then be paid in cash before the next lesson.
- A **Non-Refundable \$100.00 Studio Fee** per student is required for each academic year or whenever you begin piano lessons. The Studio Fee enables the studio to provide students with loaner music, incentives, and rewards throughout the year, defrays substantial costs for the spring recital including awards. In addition, theory games, lab materials and upkeep, supplemental resources, student subscriptions, music library materials, as well as the initial cost of lesson materials.

## LESSONS

- Lessons follow the yearly calendar that is published on the studio website. Please be on time for your lesson and when picking up your child. Lessons will end on time regardless of arrival time, ensuring that none of my lessons will run behind. Please do not arrive more than a few minutes before your lesson time or pick your child up more than 5 minutes late.
- Two bonus group lessons are scheduled during the year and can serve as "make-ups" for those unavoidable occasions when a student or, rarely, the teacher must miss a lesson. Students with perfect attendance may consider these as a bonus.
- Piano lab is a bonus extension to a student's lesson time but separate from the actual lesson. It is independent time where students work on technique, theory, rhythm and ear training skills, music appreciation and composition skills using an iPad, computer, or piano keyboard. Students are expected to respect all studio property and to use equipment carefully. If a student does not respect the property in the lab, their use of the lab will be discontinued, and you will be charged replacement cost of intentionally broken items. Normal wear is expected.
- Two piano workshops are included in the yearly tuition. (*December and mid-late May*). In the event you are unable to participate, video lessons will be offered instead. There are no regular lessons when workshops are held during those two months.

## ATTENDANCE-

- A student who does not attend a lesson will simply miss the benefit of that lesson. There are no make-up lessons when cancelled by the student; however, keep in mind there are bonus group lessons scheduled throughout the year as mentioned above. If you cannot attend a lesson in person, you may request an online lesson or recorded video option. Please inform me before your lesson time if you cannot attend. Late notice and no shows forfeit options.
- Please do not attend lessons in person if anyone in the family has symptoms of being sick, not feeling well or has been exposed to something contagious. (*i.e.: COVID-19, Flu, Cold*) This includes, but not limited to coughing, sneezing, fever, chills, muscle pain, headache, shortness of breath, sore throat, loss of taste or smell, runny nose, rash, lice, or pink eye within the last 48-72 hours of the lesson. One bonus lesson each semester has been scheduled in the calendar for times like these. You can also request an online lesson or recorded video lesson.

### DISCONTINUING LESSONS-

- Every student end lessons at some point. Please make this decision thoughtfully with plenty of discussion between the teacher, parent, and student so that lessons can cease with a positive closure. **Students not continuing the following semester, must give a one-month notice prior to the end of the current semester. Any outstanding balances for the current semester must be paid.** (Fall Semester: Aug-Dec; Spring Semester: Jan-May) Students may finish the remainder of the semester or forfeit any unused lessons. If appropriate, a parent/student teacher conference may be scheduled before the last lesson to establish if this might be a temporary setback that can easily be resolved. Communication is key.

### DISMISSAL & TERMINATION-

- Dismissal from the studio will be implemented if any of the following situations persist despite prior parental notification and a reasonable opportunity to rectify them:
  - Failure to make payments promptly.
  - Failure to maintain practice standards.
  - Persistent unexcused absences or tardiness.
  - Failure to honor studio policies.
  - Repeated neglect on the student's part to take responsibility for bringing materials, following assignment & practice directions.
  - Inappropriate or disrespectful behavior, theft, and/or misbehavior.

### PRACTICING-

- Daily practice is vital to musical progress. Unprepared lessons cost the same as prepared ones, but their value is substantially compromised. If practice is consistent, students will not only experience long-term growth and progress, but also experience greater enjoyment. Students should check their assignments each week, and work toward musical goals rather than simply counting minutes. The study of music is rewarding and enjoyable, but it is also work! In our studio, we **Strive for 5** days of practice each week. Making and completing practice goals are the key to success. Remember, "You get out of it what you put into it."

*Personal note: At some point during your child's piano lessons, they may express statements like "I don't want to practice," or even "I want to quit," among others. It is important to recognize that your child's level of interest may fluctuate, similar to a roller coaster ride. To foster their success, it is crucial for you to consistently provide encouragement and maintain your commitment to their music education. In most cases, simply acknowledging your child's comments and proceeding with your regular routine is advisable, treating it much like you would respond to statements such as "I don't want to brush my teeth," "I don't want to stop playing with my toys," or "I don't want to go to bed."*

### MISC...

- Email or text is the best and preferred way to reach me. If you need to cancel a lesson at the last minute, please text. I check my email several times a day. I let voicemail take calls during lessons.
- Any borrowed music from the music library that is not returned or is returned damaged will be charged to the student at its replacement cost.
- Be certain your piano is tuned and in good condition. I can recommend tuners/technicians. If your child is starting on a keyboard, it must be touch sensitive, have a pedal, and have at least 61 keys or more. Please be aware that this should only be for the first 2 years max. An electronic keyboard severely limits the technical and musical skills a student can practice on at home. After that you will want/need to invest in either a full size- 88 key acoustic piano or a good digital piano with weighted keys to get the full benefit of piano lessons.
- I expect students to wash their hands or use hand sanitizer when they arrive at lessons. Long fingernails preclude the development of good piano technique, so please be sure they are trimmed no longer than the end of the finger. This is necessary preparation for every lesson. If they are too long, we may use the lesson time to study theory.
- Foxx Piano Studio and Jennifer Foxx are released from any liabilities, accidents or injuries that may incur from the enrolled student with the participation of piano lessons, group classes, piano parties, or piano events.
- During student and group gatherings and performances the teacher reserves the right to use video recording or to take photographs of students for use in the studio scrapbook, advertising materials, lesson demonstration and studio websites/social media platforms. Photos taken by the teacher or that are shared with the teacher by other parents or students of gatherings or performances become the property of the studio and can be used at the discretion of the teacher. The studio follows online safety rules in this matter.

### MY RESPONSIBILITY-

- My responsibility to the student is to provide an atmosphere for learning and a well-balanced musical education. Professional standards will be maintained, and definite goals will be established for each student. It is my goal to give your child the best possible music education. I belong to professional organizations, attend workshops and educational programs, subscribe to professional publications, and engage in other activities on a continuing basis to provide opportunities for professional growth and enhance my own teaching skills.

# FOXX PIANO STUDIO ENROLLMENT AGREEMENT



The Enrollment Agreement with Foxx Piano Studio commences automatically upon student enrollment and initiation of lessons, remaining valid for the duration of the student's enrollment in lessons. The agreement is between Foxx Piano Studio and the student or if student is a minor, the parent. Studio, Student, and Parents together shall be referred to as the "Parties", according to the provisions herein below:

1. **Lessons.** Teacher agrees to provide lessons to Student, and Student agrees to enroll in lessons with the Teacher. Rules, regulations, policies, and other provisions relating to the lessons are contained in the Studio Policy, attached hereto as Exhibit A.
2. **Studio Policy.** As a condition to Teacher providing lessons to Student, Student agrees to comply with all the provisions set forth in the Studio Policy, attached hereto as Exhibit A and incorporated herein by reference. Student and/or Parent acknowledge that they have received and read a copy of the Studio Policy and understand all the provisions therein. Student and/or Parent understand that the Studio may terminate enrollment for Student and/or Parent's failure to comply with the Studio Policy, in accordance with the termination provisions set forth herein below.
3. **Modification to Studio Policy.** The Studio Policy may be revised periodically to address the changing needs of the Studio and its student enrollment. The Studio will provide at least two weeks' notice to Student and/or Parent before any changes in Studio Policy take effect. The student's continuation of lessons will be deemed Student and/or Parent's acceptance of Studio Policy changes, unless otherwise notified by the student and/or Parent within one week of Studio's issuance of notice.
4. **Tuition Fee.** The tuition fee is due on the first day of the month, in accordance with the rate schedule set forth in the Studio Policy. Tuition payments may be processed online, delivered in person or by mail to: 15734 W. Durango St. Goodyear, AZ. 85338. Acceptable methods of payment are by personal check, cash, or credit card. Late payment fees, and materials and activity fees will be charged in accordance with the provisions set forth in the Studio Policy.
5. **Cancellations; Tardiness.** Student and/or Parent must provide the Studio advance notice in accordance with the Studio Policy to cancel a lesson. If Student and/or Parent comply with the notice provision in Studio Policy, the Studio will allow student and/or parent to take advantage of studio policy options given. There are no refunds for missed lessons. If sufficient notice is not given to the Studio, Student and/or Parent will forfeit the use of the policy options.
6. **Termination of Lessons.** Parties may terminate lessons for any reason. Before discontinuing lessons, any outstanding balances for the current semester must be paid. (*Fall Semester: Aug-Dec; Spring Semester: Jan-May*) Students may finish the remainder of the semester or forfeit any unused lessons. If the Studio terminates lessons, tuition will be pro-rated up to the last lesson taken by the student.
7. **Waiver of Breach.** The waiver of either party of any breach shall not be construed to be a continuing waiver of any subsequent breach. No waiver by either party of the provisions herein shall be deemed to have been made unless expressed in writing and signed by all parties to this Agreement.
8. **Mediation of Disputes.** If a dispute arises out of, or relates to, this Agreement, Teacher, Parent and/or Student agree to first try in good faith to settle the dispute by non-binding mediation before resorting to court action or binding arbitration. To invoke mediation, one party shall notify the other and the two parties shall choose an impartial, neutral mediator. The mediator shall conduct the mediation session or sessions within the next three weeks. Costs of mediation shall be divided equally between the parties.
9. **Attorneys' Fees.** If litigation or arbitration arises from this Agreement, the prevailing party shall be reimbursed by the other party for reasonable attorneys' fees and court or arbitration costs.
10. **Severability.** If any term or provision is illegal or invalid for any reason whatsoever, such provision is severable from the rest of the Agreement and shall not affect the validity or legality of the remainder of this Agreement.